



BUSINESS SOLUTIONS  
FOR BETTER  
PATIENT CARE  
**JANUARY 22, 2019**



MASSACHUSETTS  
SENIOR CARE  
ASSOCIATION

**GET READY NOW...  
PDPM IS COMING**

- The new Patient Driven Patient Model (PDPM) begins October 1, 2019
- Patient clinical characteristics in totality will determine payment
- Quick and highly accurate assessment and diagnosis will be critical
- Payment will no longer be focused on therapy minutes and ADLs but will rely on over 180 MDS item fields
- Failing to accurately code patient needs will have a significant impact on adequate and accurate payment for high quality care
- Staff roles must change to operate effectively under PDPM

**IT'S COMING AND WE CAN HELP**

The PDPM ACADEMY is a **10-month training** effort to help centers prepare for this massive change.

**PDPM ACADEMY is Both In-Person Training and Continuing Updates and Support**

Provider members of AHCA and Mass Senior Care who register for the PDPM ACADEMY will have access to:

- PDPM 101 workshop webinar
- One-day in person training workshop on January 22, 2019
- Monthly workshop webinars on key topics and emerging PDPM issues
- "How To" webinars on implementing additional AHCA developed tools

At the in-person workshop, participants will go in-depth with hands on experiential learning by:

1. Aligning buildings and companies to transition to PDPM using AHCA's PDPM Readiness Tools© and the related core competencies;
2. Classifying residents in case mix groups;
3. Assessing market position in a PDPM environment; and
4. Using organizational, business, and management tools to reconfigure business planning.

Discounted room rates of \$89/night plus tax are available at the Boxboro Regency Hotel & Conference Center. Please call 978-263-8701 and mention Mass Senior Care to receive the discounted rate.

Enroll in the PDPM Academy to get the knowledge and support you need for a successful transition to PDPM.

**Who should register:**

To be successful with PDPM, Administrators, MDS/billing staff, nurses/DONs, and therapists must be included in the training and education process.

**Registration Fees:**

**\$350** first registrant from a member facility

**\$250** registrants 2-5 from same facility

**\$200** registrants 6 or more from same facility

**To Register:**

**Please e-mail, fax or mail the registration form with payment to:**  
Massachusetts Senior Care Association  
800 South Street, Suite 280  
Waltham, MA 02453  
Tel: 617-558-0202  
Fax: 617-558-3546  
E-Mail: [Lnguyen@maseniorcare.org](mailto:Lnguyen@maseniorcare.org)

**PDPM 101 Refresher (Optional)**

**7am-8am: If you would like to attend this optional refresher, please pre-register by checking the box next to your e-mail address on the registration form.**

IN PARTNERSHIP WITH





# Patient-Driven Payment Model (PDPM) Academy

Tuesday, January 22, 2019

Boxboro Regency Hotel & Conference Center

242 Adams Place, Boxborough, MA 01719

8:00am – 4:30pm

(PDPM 101 Refresher Optional 7:00am – 8:00am )

## Member Facility Registration Form



MASSACHUSETTS  
SENIOR CARE  
ASSOCIATION

**You must be both a Mass Senior Care and AHCA member to attend.  
All registrations will be verified with AHCA regarding membership.**

<b>Facility Name:</b>	
<b>Address:</b>	
<b>City, State, Zip:</b>	
<b>Phone #:</b>	

**Please clearly print name, title and work email address of each attendee.  
Name and individual emails must be provided in order to access AHCA PDPM online resources.  
Confirmations will be sent via email.**

Name of Attendee(s)	Title	Email Address	PDPM 101 Refresher <small>Please check if you plan to attend the optional 7am-8am refresher.</small>
1. (\$350) _____	_____	_____	<input type="checkbox"/>
2. (\$250) _____	_____	_____	<input type="checkbox"/>
3. (\$250) _____	_____	_____	<input type="checkbox"/>
4. (\$250) _____	_____	_____	<input type="checkbox"/>
5. (\$250) _____	_____	_____	<input type="checkbox"/>
6. (\$200) _____	_____	_____	<input type="checkbox"/>

**Please note:** *This program is in partnership with AHCA and registrations MUST BE PAID prior to attending. Associate Members, consultants working for provider organizations and Non-Members may not register for this program. All registrants must pre-register, walk-in registrations will not be available.*

**CEUs will be available for Administrators, Nurses and Social Workers**  
*(Application for social work continuing education credits has been submitted.)*

### PAYMENT:

**Credit Card:**  MasterCard  Visa  AMEX

**Account Number:** \_\_\_\_\_ **Exp. Date:** \_\_\_\_\_

**CID Code:** \_\_\_\_\_ **Name on Card:** \_\_\_\_\_

**Billing Address (if different than above):**  
\_\_\_\_\_

Amount Paid: \$ \_\_\_\_\_

Please make checks payable to & mail to: **Massachusetts Senior Care Association**

*\*Mass Senior Care must be notified no later than 24 hours prior to the seminar start time for a credit of equal amount to be issued to your Mass Senior Care account. Refunds will not be given and "No Show" attendees will be billed at the full registration fee.*

Please e-mail, fax or mail this form to: Massachusetts Senior Care Association 800 South Street, Suite 280, Waltham, MA 02453  
Telephone: 617-558-0202 Fax: 617-558-3546 E-Mail: [Lnguyen@maseniorcare.org](mailto:Lnguyen@maseniorcare.org)